

## Company Overview

Esperion is a small company doing big things. Our innovative team of lipid management experts are committed to leveraging our understanding of cholesterol biosynthesis to develop innovative therapies for the treatment of patients with elevated low-density lipoprotein (LDL-C). At Esperion we are passionately committed to bringing complementary therapies to the hypercholesterolemia space that address unmet patient needs in a way that is “patient-friendly, physician-friendly and payer-friendly.”

Esperion’s corporate headquarters are located in Ann Arbor, MI. The Company offers a competitive salary including a performance-based bonus program and stock-based compensation, a comprehensive benefits package including a 401(k) matching plan and health insurance, and paid time off and holidays.

## Position Title: Senior Director, Medical Science Liaison Team Lead

The Medical Science Liaison (MSL) Team Lead is in charge of leading, managing, and supporting the US MSL team and will report to the VP of Medical Affairs. Together with the VP of Medical Affairs, the MSL team lead will establish the long-term vision, strategy, plans, objectives, and infrastructure for the Esperion MSL team. The MSL Team Lead plays a crucial role in facilitating strong MSL relationships with the external scientific, medical, and managed care communities, spending time externally with customers in expert peer-to-peer engagements. This position is available as a remote position from a home-based office and will have significant expectations for travel.

## Preferred Location: Remote – US

## Essential Duties and Responsibilities\*

- In partnership with the Vice President of Medical Affairs, identify candidates, hire, train, develop, and manage a team of MSLs to implement field initiatives ensuring the development of best practices and scientifically-based materials that are compliant with all legal and regulatory and Company guidelines.
- In collaboration with key internal stakeholders, lead the development and execution of Esperion’s external engagement and educational strategies for centers of excellence, HCP’s, and thought leaders.
- Lead medical education for HCPs through communication of scientific information.
- Ensure high quality presentations of scientific data to HCPs in various settings, including advisory boards, investigator meetings, and other appropriate venues to enhance product/disease state knowledge
- Provide support to clinical operations for investigators in ongoing clinical trials, investigator initiated research, and registries consistent with company objectives and regulations.
- Lead Esperion’s medical team at national and regional scientific meetings, including but not limited to staffing medical affairs booths, gathering competitive intelligence, and developing pre and post-conference scientific materials
- Bring back to Esperion key learnings from the MSLs field based activities
- Identify key deliverables, insights, and metrics that demonstrate the value of the MSL organization and communicate with senior leaders across Esperion on a regular basis
- Track and provide quantitative and qualitative data from MSL activities that demonstrate customer impact to the broader organization and ensure goal achievement

*\*additional duties and responsibilities not listed here may be required*

## Qualifications (Education & Experience)

- PharmD, PhD, or MD
- Minimum 10 years in a commercial life science company including 5+ years as a MSL; experience in lipidology with Cardiologists/Endocrinologists a plus.
- Exceptional leadership/management skills; prefer 3-5 years of experience leading field based MSLs/MCLs teams
- Thorough understanding of applicable federal and state regulatory requirements for field-based scientific personnel; successful track record of compliance.
- Experience/expertise in interpretation of scientific data, market research, competitive intelligence tools, drug information systems, and developing medical educational strategies
- Outstanding written and verbal communication/listening and presentation skills: success translating/tailoring complex scientific concepts into simple language for targeted audiences
- Demonstrated problem solving abilities and strong organizational skills
- History of collaboration/teamwork; reputation for successful partnering with internal and external stakeholders, including medical opinion leaders, large group practices, medical directors and MCO professionals
- Good understanding of clinical development and commercial environment
- Proficiency with Veeva and Microsoft Office; in depth Word, PowerPoint & Excel skills

***Notice to Agency and Search Firm Representatives:*** Esperion Therapeutics is not accepting unsolicited assistance from agencies and/or search firms for any job posted on this or a referring site. Please, no phone calls or emails. All resumes submitted by an agency and/or search firm to any employee at Esperion via email, the internet, or in any other form and/or method without a valid written agreement in place will be deemed the sole property of Esperion. No fees will be paid in the event that a candidate is hired by Esperion as a result of an unsolicited agency and/or search firm referral.

***All qualified applicants are requested to submit a cover letter and CV via email to [hr@esperion.com](mailto:hr@esperion.com).***