**ESPERION**<sup>®</sup> REACHING GOAL

# **Esperion Corporate Presentation**

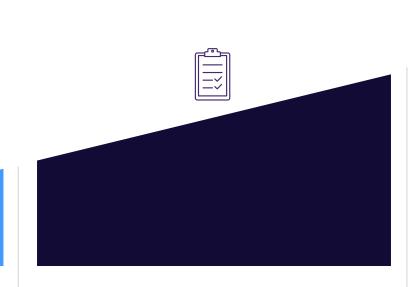
November 2022

### **Forward-looking Statements & Disclosures**

This presentation contains forward-looking statements that are made pursuant to the safe harbor provisions of the federal securities laws, including statements regarding marketing strategy and commercialization plans, current and planned operational expenses, future operations, commercial products, clinical development, including the timing, designs and plans for the CLEAR Outcomes study and its results, plans for potential future product candidates, financial condition and outlook, including expected cash runway, and other statements containing the words "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "predict," "project," "suggest," "target," "potential," "will," "would," "could," "should," "continue," and similar expressions. Any express or implied statements contained in this press release that are not statements of historical fact may be deemed to be forward-looking statements. Forward-looking statements involve risks and uncertainties that could cause Esperion's actual results to differ significantly from those projected, including, without limitation, the impact of the ongoing COVID-19 pandemic on our business, revenues, results, supply chain, commercial development and launch plans, and the risks detailed in Esperion's filings with the Securities and Exchange Commission. Any forward-looking statements contained in this press release speak only as of the date hereof, and Esperion disclaims any obligation or undertaking to update or revise any forward-looking statements contained in this press release, other than to the extent required by law.



## **Evolving into a Unique Global Cardiometabolic Biotech**



#### 2008

Established by Lipitor founder Dr. Roger Newton to develop cholesterol lowering medicines

#### 2020

First products approved and generating revenue. Strong execution to become a fully integrated company with both R&D and commercial capabilities

#### TODAY

### Evolving into a global cardiometabolic biotech.

Advancing CLEAR Outcomes and preclinical pipeline assets to reach broad opportunities worldwide

# **Esperion Leadership Team**

All with strong connections to our purpose



Sheldon Koenig President & Chief Executive Officer PORTOLA MERCK



Ken Fiorelli Chief Technical Operations Officer



Betty Jean (BJ) Swartz Chief Strategy Officer





4

Eric Warren, R.Ph. Chief Commercial Officer



JoAnne Foody, MD, FACC, FAHA Chief Medical Officer

WEDICAL SCHOOL SCHOOL MERCK Janssen



**ESPERION** 

**Ben Looker, Esq.** General Counsel

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## **Scientific Advisory Board Appointed**

#### **Renowned scientists to guide pipeline development**



Peter Libby, MD, FAHA Board Co-Chair, Brigham and Women's Hospital



JoAnne Foody, MD, FACC, FAHA Board Co-Chair, Esperion CMO



Jeffrey Bender, MD Yale School of Medicine



Erin Bohula May, MD DPhil Brigham and Women's Hospital



Karin Bornfeldt, PhD, FAHA University of Washington



Dennis Bruemmer, MD, PhD Sydell and Arnold Miller Family Heart, Vascular & Thoracic Institute



David Cohen, MD, PhD Brigham and Women's Hospital



**Gabrielle Fredman, PhD** Albany Medical College









Marilyn Glassberg, MD Loyola University of Chicago Stritch School of Medicine



R. Preston Mason, MBA, PhD Brigham and Women's Hospital



Pradeep Natarajan, MD, MMsC Massachusetts General Hospital



Gerald Shulman, MD, PhD, MACP, MACE, FRCP

Yale



### **Elevated Bad Cholesterol**

An established risk factor for cardiovascular disease

Causes more annual deaths than all forms of cancers combined<sup>1</sup>

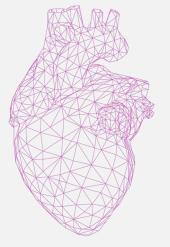
Accounts for ~1 in 3 deaths in the U.S. and Europe<sup>1</sup>

CDC estimates heart disease deaths will increase 25% by 2030<sup>2</sup>

Studies show reducing LDL-C levels with lipid-lowering agents lowers incidence of ASCVD events<sup>3</sup>

Significantly less innovation versus other therapy areas<sup>4</sup>

**#1** Cause Of Death Worldwide



3. Ference BA, Ginsberg HN, Graham I, et al. Low-density lipoproteins cause atherosclerotic cardiovascular disease. Evidence from genetic, epidemiologic, and clinical studies. A consensus statement from the European Atherosclerosis Society Consensus Panel. Eur Heart J. 2017;38(32):2459-2472. doi:10.1093/eurheartj/ehx144 4. Mckinsey & Co.

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<sup>1.</sup> World Health Organization

<sup>2.</sup> CDC 2017-2030

# **18.3 Million U.S. Patients in Need**

#### **Current therapies are falling short for large patient population**

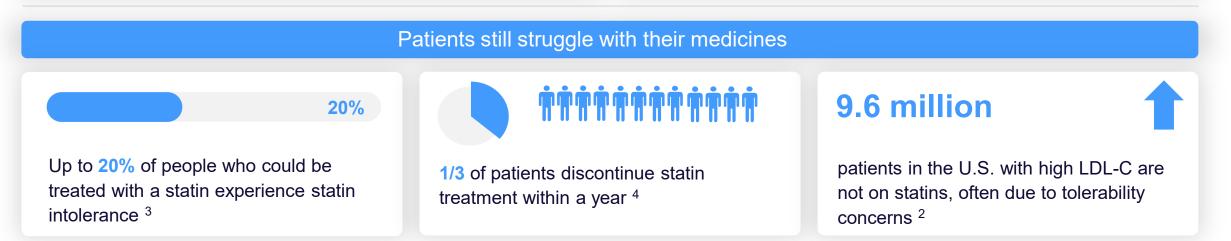
Patients still have trouble reaching their LDL-C goals



Nearly 80% of very high-risk patients did not meet a guideline-recommended LDL-C goal <sup>1</sup>

#### 8.7 million

patients in the U.S. don't reach their LDL-C goals despite taking a statin <sup>2</sup>



1. Yan AT, Yan RT, Tan M, et al. Contemporary management of dyslipidemia in high-risk patients: targets still not met. Am J Med. 2006;119(8):676-683. doi:10.1016/j.amjmed.2005.11.015

2. ZS Associates primary and secondary research, Sep-Oct 2018. Primary research N = 350 healthcare practitioners

Bruckert E, Hayem G, Dejager S, Yau C and Begaud B. Mild to moderate muscular symptoms with high-dosage statin therapy in hyperlipidemic patients--the PRIMO study. Cardiovasc Drugs Ther. 2005;19:403-14.
 Ofori-Asenso R, Zoungas S and Liew D. Reinitiation of Statin Therapy After Discontinuation: A Meta-analysis. Mayo Clin Proc. 2018;93:666-668.

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# Introduced First Oral Non-statin LDL-C Lowering Therapy in 20 Years



#### **NEXLETOL®**

(bempedoic acid) Tablet is the first oral, once-daily, non-statin LDL-C lowering medicine approved since 2002 for indicated patients



#### **NEXLIZET**<sup>®</sup>

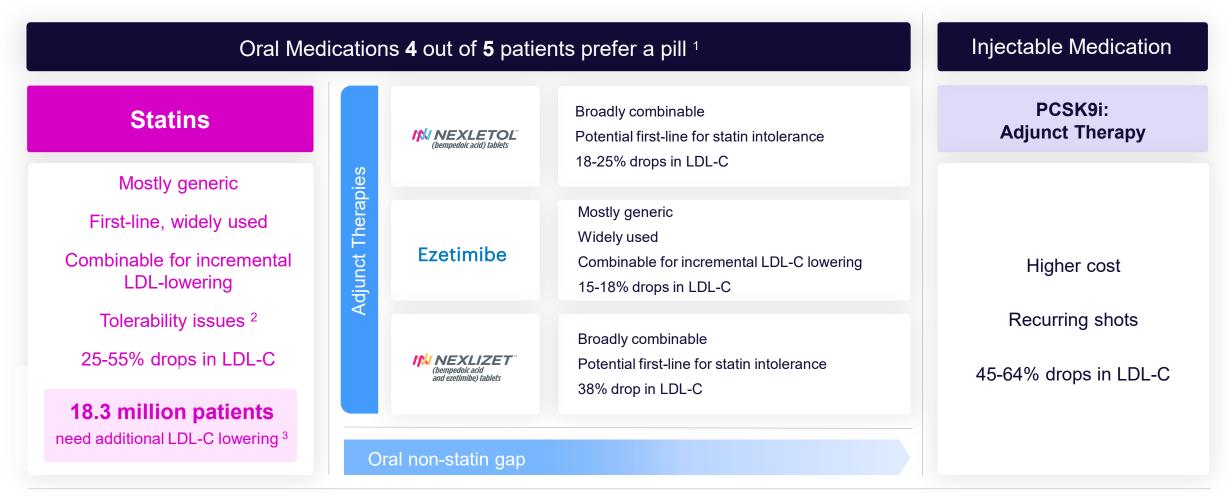
(bempedoic acid and ezetimibe) Tablet is the first and only oral non-statin, LDL-C lowering combination medicine ever approved

NEXLETOL and NEXLIZET are each indicated as an adjunct to diet and maximally tolerated statin therapy for the treatment of adults with heterozygous familial hypercholesterolemia (HeFH) or established atherosclerotic cardiovascular disease (ASCVD) who require additional lowering of LDL-C. Limitations of Use: The effect of NEXLETOL and NEXLIZET on cardiovascular morbidity and mortality has not been determined. Important safety information can be found on slides 22 & 23. Full prescribing information can be found at: <a href="https://pi.esperion.com/nexletol/nexletol-pi.pdf">https://pi.esperion.com/nexletol/nexletol-pi.pdf</a> and <a href="https://pi.esperion.com/nexlizet/nexlizet-pi.pdf">https://pi.esperion.com/nexlizet/nexlizet-pi.pdf</a>

NEXLETOL and NEXLIZET available by prescription only. Known as NILEMDO™ (bempedoic acid) & NUSTENDI™ (bempedoic acid and ezetimibe) in Europe.

# **Addressing a Gap in Existing Therapy**

#### Providing patients additional options in the statin adjunct market



1. https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3003606/

Bruckert E, Hayem G, Dejager S, Yau C and Begaud B. Mild to moderate muscular symptoms with high-dosage statin therapy in hyperlipidemic patients--the PRIMO study. Cardiovasc Drugs Ther. 2005;19:403-14.
 ZS Associates primary and secondary research, Sep-Oct 2018. Primary research N = 350 healthcare practitioners

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## **Current LDL-C Lowering Therapies**<sup>1,2</sup>

#### **NEXLETOL<sup>®</sup> & NEXLIZET<sup>®</sup> are safe & well-tolerated oral options**

	Statin	Ezetimibe	NEXLIZET®	NEXLETOL®	PRALUENT <sup>®</sup> & REPATHA <sup>®</sup>	LEQVIO®
Dosing	Oral	Oral	Oral	Oral	Injectable mAb	Injectable siRNA
LDL-C Lowering	25-60% <sup>h,i</sup>	13-20% <sup>b</sup>	<b>38%</b> f	18% - 25% ª	50% – 60% °	52% <sup>ı</sup>
MOA	Inhibits HMG-CoA reductase	Inhibits NPC1L1	Inhibits ACL and NPC1L1	Inhibits ACL	Inhibits PCSK9	siRNA directed to PCSK9 mRNA
hsCRP Effect	Up to -40% <sup>j, k</sup>	No meaningful change	-35% <sup>f</sup>	<b>-20-30%</b> <sup>a</sup>	No meaningful change	Est. +1-4% <sup>m</sup>
CV Outcomes	~20-30%RRR <sup>g</sup>	6% RRR <sup>e</sup>	-	2H'22 <sup>3</sup>	15% RRR <sup>d</sup>	2H'26 <sup>4</sup>

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1. Please see slides 25 & 26 for Important Safety Information on Nexletol and Nexlizet

2. Data in chart is not based on head-to-head comparable data but on FDA approved labeling; refer to slide 27 for references a-m

3. Full MACE-4 (major adverse cardiac event) accumulation achieved in 2H 2022

4. Inclisiran cardiovascular outcomes results still exploratory

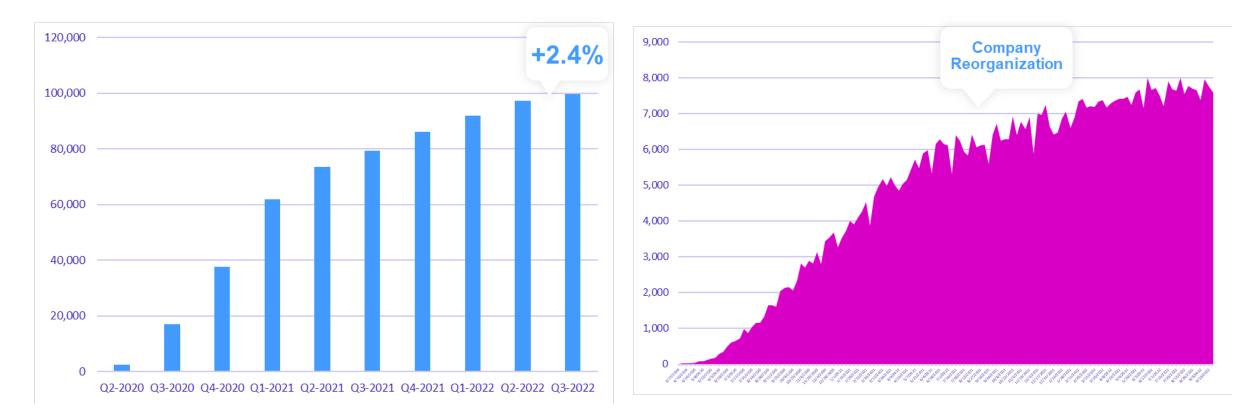
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# **U.S Revenue of \$14.0 Million**

#### Focused on driving consistent growth as we approach CVOT results

#### **Quarterly Franchise RPE Trend**

Weekly Franchise RPE Trend Since Launch<sup>1</sup>



#### 1. Through September 30, 2022

\*Based on Symphony data. RPE = Retail Prescription Equivalence; derived by normalizing the extended units Rx (no. of tablets) to determine the 30-day supply equivalent

#### **ESPERION**<sup>®</sup> REACHING GOALS

## **Unprecedented CLEAR Outcomes Study**



#### Assessing cardiovascular risk reduction of bempedoic acid

#### First-of-its-kind, unprecedented CVOT in patients who have statin intolerance

- New class of medicine, ATP citrate lyase inhibitor, with potential clinically relevant cardiometabolic effects n
- Over 14,000 patients in 32 countries fully enrolled
- Focused on significant, underserved population, including ~50% women

#### **Reasons to believe in CLEAR Outcomes**

- Highest baseline LDL-C of any recent non-statin CVOT (139mg/dl vs. <100mg/dl)</li>
  - CV risk reduction based on absolute LDL-C reduction
- Longer duration of study allows fuller assessment of LDL-C lowering impact on CV risk reduction
- Anti-inflammatory and glucose-lowering effects could provide potentially greater risk reduction o-u

# Achieved 100% MACE-4 accumulation; Anticipate top-line press release in January 2023; full data presentation at ACC in March 2023

1. Refer to slide 25 for references n-u

### Highly Differentiated Compared to Historical Outcomes Trials



	IMPROVE-IT <sup>2</sup>	FOURIER <sup>2</sup>	ODYSSEY <sup>2</sup>	CLEAR OUTCOMES <sup>1</sup>
Drug/Biologic	Ezetimibe	Evolocumab	Alirocumab	Bempedoic acid
Baseline LDL-C	69 mg/dl	92 mg/dl	92 mg/dl	139 mg/dl
Median Treatment Duration	6.7 yrs	2.2 yrs	2.8 yrs	Est. 3.8 yrs
Hazard Ratio of primary endpoint	0.936	0.85	0.85	90% Power to Achieve HR of 0.85
Effect on CRP	No effect	No effect	No effect	-18 to -33% in Ph 3 studies
Effect on weight	No effect	No effect	No effect	-0.8 kg over 52 weeks in Ph 3 studies
Effect on glycemic control (A1c) in T2DM	No effect	No effect	No effect	0.2-0.3% reduction in all T2D patients in Phase 3 studies
Effect on new onset T2DM	No effect	No effect	No effect	20% reduction observed in 52-week Ph 3 studies

Not based on head-to-head data but refers to FDA review documents

1. S.J. Nicholls, A.M. Lincoff, H.E. Bays, et al., Rationale and design of the CLEAR-outcomes trial: Evaluating the effect of bempedoic acid on cardiovascular events in patients with statin intolerance, American Heart Journal (2020), https://doi.org/10.1016/j.ahj.2020.10.060 2. Different trials with different patient populations and trial designs



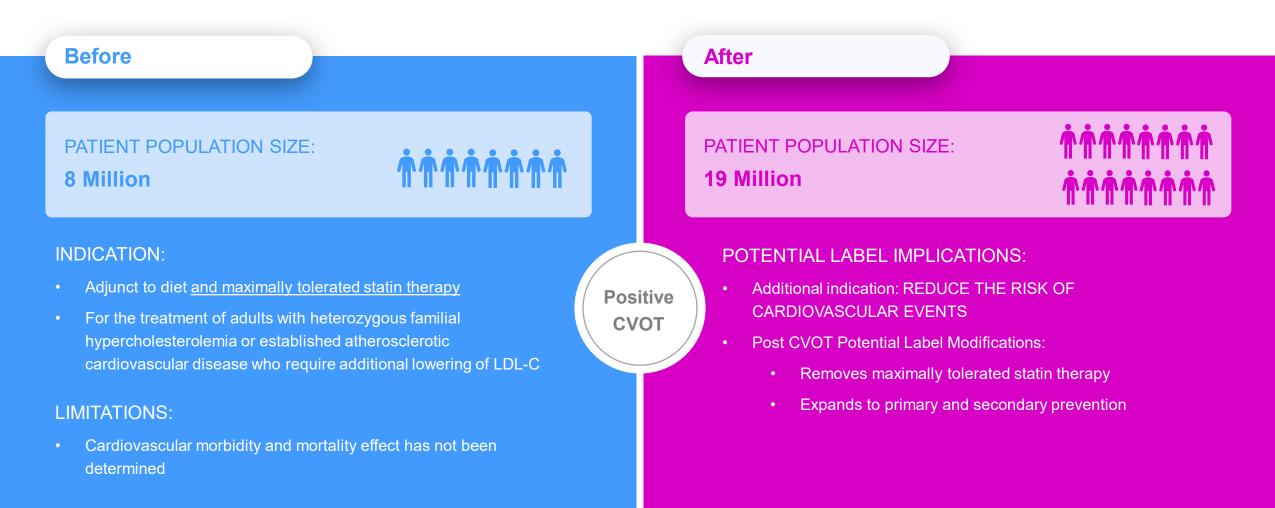
### **Meaningful U.S. Label Expansion Potential**



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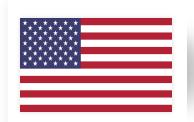
#### **Driving future commercial growth opportunity**



# **Strong Intellectual Property**

#### **Provides security for ample growth and value creation**

- 100% U.S. and ROW Rights (outside of EU, Japan, and select countries in Asia, South/Latin America and Middle East) to NEXLETOL<sup>®</sup> and NEXLIZET<sup>®</sup>
- Composition of matter and/or market exclusivity coverage through mid-2031 <sup>1</sup> in major markets
- Life-cycle management opportunities to extend exclusivity both with NEXLETOL and NEXLIZET and future formulations
- Formulation, process manufacturing and methods of use pending applications may extend exclusivity through 2040, if issued



Composition of matter patent/IP coverage at least through mid-2031<sup>1</sup> (with patent term extension) in the United States.



Composition of matter patent/IP coverage through at least 2028 (with patent term extension) in parallel with ten years of postapproval data exclusivity in Europe (i.e. February 2030).



Composition of matter patent/IP coverage through 2028 (with potential patent term extension). Eight years of post-approval data exclusivity in Japan is expected following anticipated regulatory approval in ~2025.



<sup>1.</sup> If pediatric exclusivity extension is granted

### **Medicines Approved in 30+ Countries**

#### Partnered with global cardiovascular leaders; future opportunities remaining

#### Daiichi Sankyo

Launched in Germany, UK, Austria, Belgium, Switzerland and Spain to date.

Expanded relationship in 2021 to include ASCA region

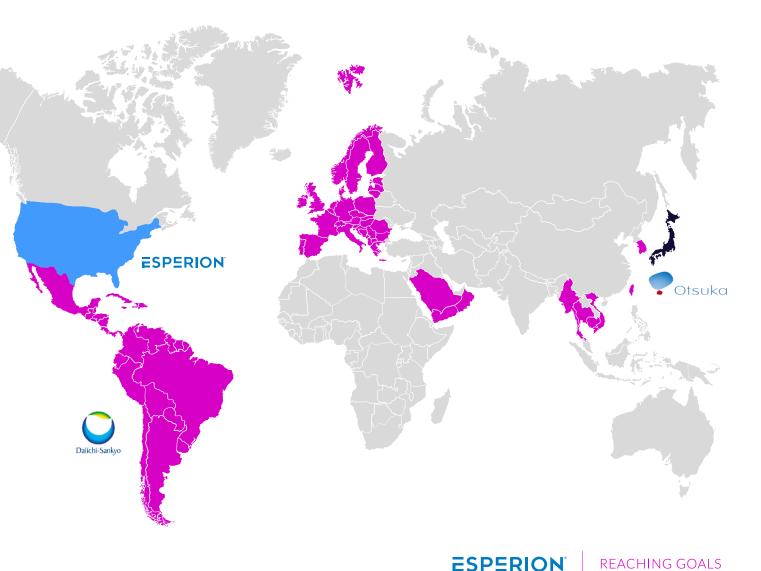
Milestones totaling \$1.2 billion

#### Otsuka

Phase II study completed in Japan; plans to advance to Phase III

\$600 million in milestones and development costs





# **Growing our Pipeline Beyond Bempedoic Acid**

Oral PCSK9 Inhibitors	Target	Discovery	Proof of Concept	Preclinical
Novel oral small molecule allosteric approach	Hypercholesterolemia			
Next-Generation ACL Inhibitor	Target	Discovery	Proof of Concept	Preclinical
Discovery of differentiated and highly potent allosteric ACL inhibitors with	Hyperlipidemia & Cardiometabolic			
potential for broad therapeutic application. Potential optimization for different indications.	Liver			
	Kidney			
	Oncology			
	Neurological Disorders			

### **Financial Strength to Deliver Growth**

Cash runway sufficient beyond CLEAR Outcomes read-out

\$14.0M	Q3 2022 U.S. Product Revenue	Key Financial Data		
		FY 2022 R&D Guidance \$100 - \$110 Million		
\$239 M	Q3 2022 Cash, Cash Equivalents, Restricted Cash & Investment Securities Available-for-Sale <sup>1</sup>	FY 2022 SG&A Guidance \$120 - \$130 Million		
		FY 2022 Op Ex Guidance 2\$220 - \$240 Million		
>\$1.2B	Potential Future Ex-U.S. Collaboration Milestones from Daiichi Sankyo & Otsuka	Q3 2022 Common Shares Outstanding <sup>3</sup> 71.7 Million		

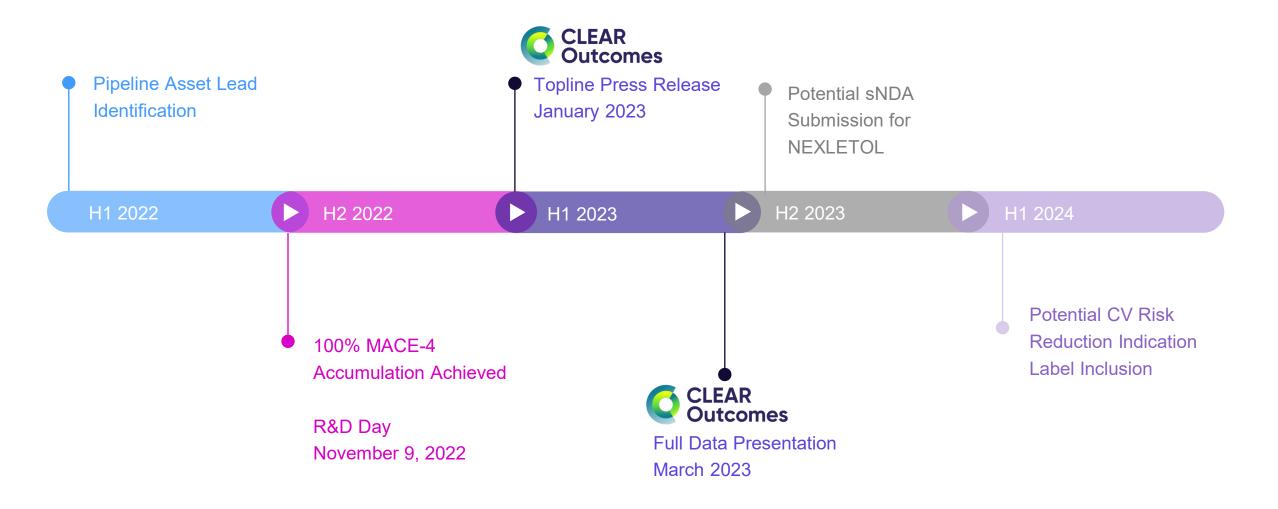
1. Includes \$50M of restricted cash

2. Includes \$25M of anticipated non-cash stock-based compensation expense

3. After accounting for 2.0 million treasury shares to be purchased in the \$50M prepaid forward transaction as part of the November 2020 convertible debt financing









# **THANK YOU**



# Important Safety Information



# **NEXLETOL®** Safety Profile

- Contraindications: None
- Warnings and Precautions:
  - Hyperuricemia: NEXLETOL may increase blood uric acid levels, and may lead to the development of gout, especially in patients with a history of gout.
  - Tendon Rupture: NEXLETOL is associated with an increased risk of tendon rupture.
- Avoid concomitant use with simvastatin (>20 mg/day) or pravastatin (>40 mg/day) due to increased risk of adverse events.
- Most common adverse reactions in ≥2% of patients taking NEXLETOL and more frequently than placebo:
  - Upper respiratory tract infection, muscle spasms, hyperuricemia, back pain, abdominal pain or discomfort, bronchitis, pain in extremity, anemia, and elevated liver enzymes
- Adverse events reported less frequently but still more often than in placebo included benign prostatic hyperplasia and atrial fibrillation

This summary does not reflect the full safety profile – please see <u>https://pi.esperion.com/nexletol/nexletol-pi.pdf</u>

# **NEXLIZET®** Safety Profile

- Contraindication: Known hypersensitivity to ezetimibe tablets
- Warnings and Precautions:
  - Hyperuricemia: Bempedoic acid may increase blood uric acid levels, and may lead to the development of gout, especially in patients with a history of gout.
  - Tendon Rupture: Bempedoic acid is associated with an increased risk of tendon rupture.
- Avoid concomitant use with simvastatin (>20 mg/day) or pravastatin (>40 mg/day). Monitor cyclosporine concentrations
  with cyclosporine. If cholelithiasis is suspected in a patient receiving fenofibrate, consider alternative lipid-lowering
  therapy.
- Most common adverse reactions in >2% of patients taking NEXLIZET and more frequently than placebo:
  - Upper respiratory tract infection, muscle spasms, hyperuricemia, back pain, abdominal pain or discomfort, bronchitis, pain in extremity, anemia, elevated liver enzymes, diarrhea, fatigue, influenza, sinusitis, and arthralgia
- Adverse events reported less frequently but still more often than in placebo included benign prostatic hyperplasia and atrial fibrillation

This summary does not reflect the full safety profile - see https://pi.esperion.com/nexlizet/nexlizet-pi.pdf



#### References

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- m) Table 2. Percentage Change in PCSK9 Levels and Lipid Parameters at Day 510 (Observed, ITT Population) Efficacy and Safety in Patients with Heterozygous Familial Hypercholesterolemia (Phase III Clinical Study ORION-9).pdf



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# **Thank You**

